



IN BUSINESS THERE'S CERTAIN

ABSOLUTELY POSITIVE

I STAKE MY LIFE ON IT

AND CHECKED BY SGS

WHEN YOU NEED TO BE SURE

SGS

Factory Audits

ICPHSO

Managing Risk through the Supply Chain

February 22, 2005

WHEN YOU NEED TO BE SURE



1. The Audit Map
2. Factory Audits
3. Social Compliance
4. Security – C-TPAT
5. Data Management

Making Better Decisions

RETAILERS GLOBAL SOURCING
Price, Quality, TAT, Risk

SOCIAL COMPLIANCE
« CSR » Standards

SECURITY
C-TPAT
Risk Assessment



SOFTWARE/STAFF
Database Management

QUALITY SYSTEM
Capability &
Capacity

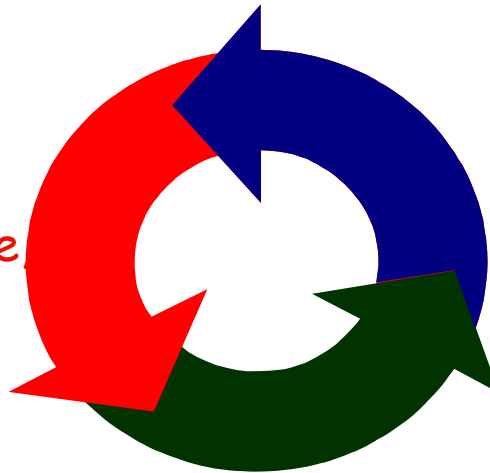
Factory Audits

Quality Management Systems:

Documents, Purchasing, Audits, CAP's,
Traceability,

Factory Environmental Standards -

Buildings, Equipment, Maintenance
Transportation, Contamination



Management & Personnel

Management Skills &
Training

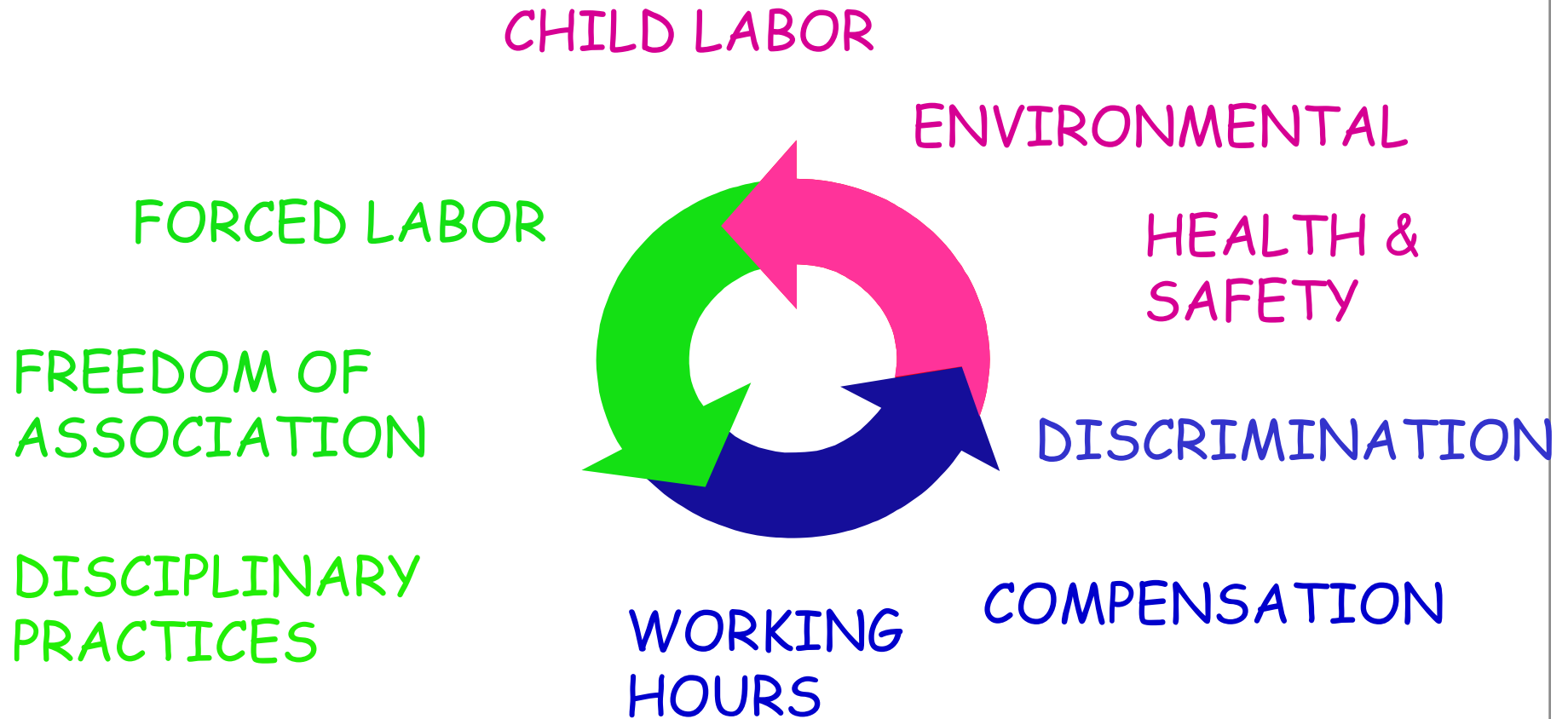
Product Control

Hazard Analysis, Design,
Testing, Inspection, Stock
Control, Packaging

Process Controls

Mfg Process, Quality,
Quantity & Sample Control,
Calibration

Social Compliance



Security/C-TPAT Audits

Access Controls

Visitors, employees, vendors

Physical Security:

Buildings, Locks,
Lighting, Communications

Procedural Security

All procedures for goods
movement, seals and audits



Educational & Threat Awareness Training

Conveyance Security

Unauthorized personnel &
material

Personnel Security

Pre-employment
verification, Background
Checks

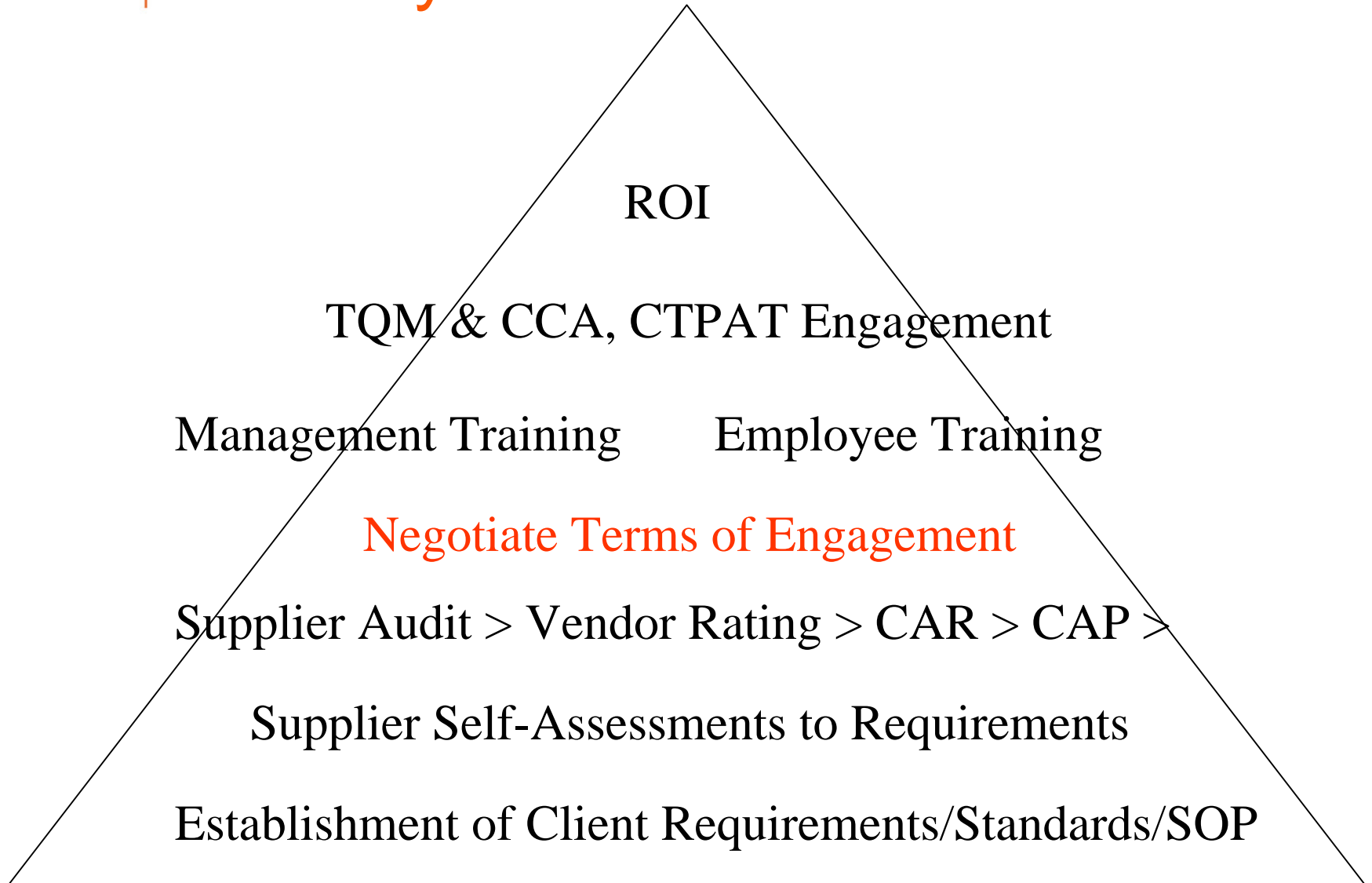
Implementing New Technology

- **WEB-ENABLED SOLUTIONS:**
 - ✓ Live data, captured or exported
 - ✓ Year-on-year, by region, by exception
 - ✓ Pdf Format

- **ARE THEY WORTH THE COST?**

- **WILL THE DATA BE USED TO ITS FULL POWER?**

The Pyramid of Value





Thank You !

WHEN YOU NEED TO BE SURE

